

Message Text

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PAGE 01 STATE 104658

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TO AMEMBASSY PARIS IMMEDIATE

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E. O. 11652: N/ A

TAGS: ETRN, FR

SUBJECT: CIVAIR - CAA MEETING

REF: VIENNA 4526

1. RE VIENNA REFTEL, DEPT FINDS PROPOSED ARRANGEMENTS SATISFACTORY. TIMING OF PRESENTATION OF ELECTRONICS INDUSTRIES ASSOCIATION OF AMERICA PROBABLY CAN BEST BE ARRANGED WITH FAA-- MR. GAMON, PER CONVERSATION.

2. PER MR. MILLER' S TELEPHONE REQUEST FOLLOWING ARE NAMES AND TOPICS PROVIDED BY ATA, NACA AND AIA FOR CAA MEETING PRESENTATIONS:

A. ATA. TOPICS TO BE COVERED BY INDIVIDUAL PARTICIPANTS NOT INDICATED.

REPRESENTATIVES FROM SCHEDULED AIR TRANSPORT INDUSTRY. (TENTATIVE)

ATA-- GABRIEL PHILLIPS, VICE PRESIDENT, INTERNATIONAL JAMES G. SHEARER, ASSISTANT DIRECTOR OF SECURITY
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PAGE 02 STATE 104658

NA--- E. O. BAILEY, ASSISTANT GENERAL COUNSEL
E. J. HILLINGS, STAFF VICE PRESIDENT, WASHINGTON AFF.
DANIEL REBOURS, COMMERCIAL MANAGER (PARIS)
ROBERT KAUFMAN, DIRECTOR OF INDUSTRY AFFAIRS

PA-- SETH H. PREECE, STAFF VICE PRESIDENT, INTERNATIONAL
AND REGULATORY AFFAIRS
FRANK E. LOY, SENIOR VICE PRESIDENT, INTERNATIONAL AND
REGULATORY AFFAIRS
WILLIAM H. WALTRIP, STAFF VICE PRESIDENT, ECONOMIC
PLANNING

TW-- THOMAS K. TAYLOR, VICE PRESIDENT, GOVERNMENT AFFAIRS
STEWART G. LONG, REGIONAL VICE PRESIDENT, INTERNATIONAL

SB-- NORMAN P. BLAKE, SENIOR VICE PRESIDENT (EUROPE)
WENDELL R. STEVENS, DIRECTOR OF INDUSTRY AND GOVT.
AFFAIRS

GENERAL LIST OF TOPICS ATA WILL COVER:

MONDAY, JUNE 4

1-3 P. M. -- SCHEDULED AIRLINE INDUSTRY PROGRAM. WITH
ATA/ CARRIER REPRESENTATIVES CONSTITUTED AS A PANEL, DIS-
CUSSIONS WILL BE UNDERTAKEN ON THE FOLLOWING SUBJECTS,
WITH LEADERS AS INDICATED BELOW:

NORTH ATLANTIC FARES-- LONG TERM PROSPECTS, PROBLEMS,
SCHEDULED IN RELATION TO CHARTER-- PAA (30 MIN.)

US INTERNATIONAL RATE LEGISLATION, HOW IT HAS PER-
MITTED SEABOARD TO SET RATES OUTSIDE IATA-- SEABOARD
(20 MIN.)

EUROCONTROL AND ENROUTE CHARGES-- TWA (20 MIN.)

CARGO RATE DIFFICULTIES, THE HIGH WEIGHT BREAK CARGO
RATE-- SEABOARD/ PAN AM (30 MIN.)

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PAGE 03 STATE 104658

COMPETITIVE DISADVANTAGES FOR US CARRIERS RESULTING
FROM FOREIGN GOVERNMENT FAVORITISM FOR NATIONAL
CARRIERS-- PAN AM (20 MIN.)

3-5 P. M. DISCUSSIONS (WITH NACA AND ATA) ON JOINT
PROBLEMS INCLUDING HIJACKING AND TERRORISM. (ATA 30 MIN.)

6-7:30 P. M. COCKTAILS, HOTEL INTERCONTINENTAL, FOR
GOVERNMENT EMPLOYEE CONFERENCE PARTICIPANTS.

B. NACA. TOPICS TO BE COVERED BY INDIVIDUAL PARTICI-
PANTS NOT INDICATED.

REPRESENTATIVES FROM MEMBER AIRLINES OF NACA.

NACA - EDWARD J. DRISCOLL, PRESIDENT OF NACA.

OVERSEAS NATIONAL AIRWAYS

WORTH L. THORNTON, SR. VICE PRESIDENT, MARKETING AND
SALES

GARY CHARD, DIRECTOR OF SALES, FRANCE

SATURN AIRWAYS

JOHN A. ALEXANDER, VICE PRESIDENT, EUROPE

TRANS INTERNATIONAL AIRLINES

MERRITT G. SMALLEY, SR. VICE PRESIDENT, PUBLIC AFFAIRS
JEAN PIERRE DELANNEY, VICE PRESIDENT, MARKET DEVELOP-
MENT

WORLD AIRWAYS

THOMAS G. HUGHES, VICE PRESIDENT, EUROPE
CHRISTOPHER SMART, ASST. VICE PRESIDENT, SALES, EUROPE

GENERAL LIST OF TOPICS TO BE COVERED BY NACA:

1. DEVELOPMENTS IN THE SUPPLEMENTAL AIR CARRIER
INDUSTRY.

2. STATISTICAL ANALYSIS OF US SUPPLEMENTAL CARRIER
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PAGE 04 STATE 104658

OPERATIONS IN 1972 AS COMPARED WITH 1971.

3. MAJOR PROBLEMS FACING THE SUPPLEMENTAL INDUSTRY:
FARES, BILATERAL AGREEMENTS, TYPES OF CHARTERS AUTHOR-
IZED BY THE CAB.

4. COUNTRY- OF- ORIGIN RULES AND THE ACCEPTABILITY OF
THIS SYSTEM BY FOREIGN GOVERNMENTS.

5. NEED TO CONTINUE AFFINITY CHARTERS-- NECESSITY FOR
AGREEMENTS WITH FOREIGN GOVERNMENTS TO PERMIT CONTINUED
OPERATION.

6. TRAVEL GROUP CHARTERS-- THEIR POTENTIAL.

7. INCLUSIVE TOUR CHARTERS.

C. AIA. CHARLES E. HARRINGTON, VICE PRESIDENT, ROCKWELL INTERNATIONAL CORP. AND CHAIRMAN OF THE INTERNATIONAL COMMITTEE OF AIA WILL GIVE BRIEF OVERVIEW OF AEROSPACE INDUSTRY AND BE IN CHARGE OF AIA PROGRAM.

UNITED AIRCRAFT INTERNATIONAL S. A. R. L.
HARVEY P. JOLLY, VICE PRESIDENT

LOCKHEED ELECTRONICS COMPANY, INC.
E. BERNSTEIN, ASSISTANT DIRECTOR, TRAFFIC CONTROL SYSTEMS

BOEING INTERNATIONAL CORPORATION
HARLEY THORSON, VICE PRESIDENT, EUROPE

MCDONNELL DOUGLAS CORPORATION
W. G. DICKMAN, ASSISTANT TO VICE PRESIDENT, COMMERCIAL SALES

THE SINGER COMPANY
ARTHUR KENNEDY, DIRECTOR OF MARKETING, EUROPE
KEARFOTT DIVISION

MESSRS. BERNSTEIN, THORSON AND DICKMAN HAVE REQUESTED 45 UNCLASSIFIED

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PAGE 05 STATE 104658

MINUTES FOR THEIR DISCUSSIONS WHICH THEY PREFER TO CONDUCT ON A PROPRIETARY BASIS WITH ONLY US GOVERNMENT REPRESENTATIVES IN ATTENDANCE AT THE TIME. MR. THORSON WILL REQUIRE A VU- GRAPH.

MR. JOLLY NORMALLY SPEAKS VERY EFFECTIVELY ABOUT SALES CONDITIONS AND PROBLEMS, PRIMARILY IN EUROPE, ON AN OPEN-MEETING BASIS.

MR. KENNEDY AND OTHERS ATTENDING THE MEETING WILL PARTICIPATE IN THE OPEN SESSIONS AND ALSO ASSIST THE PRINCIPALS LISTED ABOVE.

MR. CHARLES HARRINGTON MAY ALSO BE ACCOMPANIED BY SEVERAL ROCKWELL REPRESENTATIVES WHO MAY WISH TO DISCUSS COMMERCIAL AEROSPACE EXPORT PROGRAMS. RUSH

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